

Savings Where You Least Expect It . . . Your Phone Bill!

Save up to 25% or more with Managed SolutionsSM

At Grudi Associates, we save an average of 25% off the monthly phone bills of companies like yours with our powerful Managed SolutionsSM program. With over a decade of experience, we know how to cut through the complexity and clutter of your phone bills and provide you with these benefits starting the first month:

- Cost savings that average 25% for most companies
- Save the time and hassle of trying to sort out your phone bills – we do it for you
- We manage all telecommunications bills – cellular, land lines, data, long distance
- Bills are broken down and tagged with your departmental and general ledger codes
- We negotiate rates and settle disputes with telecom providers for you
- You get a better, more economical telecommunications package
- Eliminate the worry that you're being overcharged on your phone bills

Through our strategic partnerships with national and regional providers, Grudi Associates delivers innovative and cost-saving cellular, data, high-speed Internet access, local and long distance solutions. And we make it simple and efficient by providing a single point of contact for all your needs.

MANAGED SOLUTIONSSM
SUMMARY OF SAVINGS

GRUDI ASSOCIATES
Innovative Solutions
Simplified Telecommunications

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1. Eliminated Cramming Charges on Verizon & Sprint Invoices \$85.00 Monthly Savings	\$1,020.00 Annual Savings
2. Cancellation of Duplicate/Dormant AT&T Accounts \$500.00 Monthly Savings	\$6,000.00 Annual Savings
3. Negotiated Substantial Reduction in Long Distance/Toll-Free Rates \$3,000.00 Monthly Savings	\$36,000.00 Annual Savings
4. Optimized Local Calling Allowances \$200.00 Monthly Savings	\$2,400.00 Annual Savings
5. Recommended Competitive Local Dial-Tone Service \$3,000.00 Monthly Savings	\$36,000.00 Annual Savings
6. Negotiated Reductions in Point-to-Point and Frame Relay Data Services \$2,000.00 Monthly Savings	\$24,000.00 Annual Savings
Reduced Monthly Recurring Costs on AT&T T-1 Circuits \$400.00 Monthly Savings	\$4,800.00 Annual Savings
Reduction of Administrative Time to Process and Cut Checks for Multiple Bills \$450.00 Monthly Savings	\$5,400.00 Annual Savings
Total Annual Cost Reduction \$115,620.00	

Total Annual Savings



MANAGED SOLUTIONSSM

How much can you save on your telecommunications package?

Client: Cindy Rowe Auto Glass

Since its founding in 1980, Cindy Rowe Auto Glass has grown into a thriving Central PA-based business. Its success is built on exceptional customer service, accessibility, and cost control. That's why Cindy Rowe called upon Grudi Associates to help with telecommunications through its Managed Solutions program.

"Having an effective, economical telecommunications package is absolutely essential, especially for our in-bound call center, 1-800-88-CINDY. Grudi Associates recommended, negotiated and implemented a significantly better package, while saving us approximately 27% per month."

- Kirk Reed, Operations Manager

Client: Arnold Logistics

As a full-service logistics provider that has achieved over 99.9% accuracy in providing fulfillment, contract packaging/manufacturing, reverse logistics, print, direct mail and transportation services, Arnold Logistics insists on quality and value – a perfect fit with Grudi Associates.

"Grudi Associates' Managed Solutions provides us with the control, efficiency and cost savings we need. They even code and format cost information so it can be electronically entered into our system, eliminating the need for manual entry. We are saving about 31% monthly on our telecommunications bills."

- Brian Kautz, CIO

Client: City of Lebanon, Pennsylvania

For municipalities like the City of Lebanon, Pennsylvania, finding ways to cut costs while improving services to its residents and businesses is a top priority. This is especially true in a challenging economy. Grudi Associates was ready to help.

"Working with Grudi Associates has enabled us to focus on running the city government while they concentrate on expertly managing our telecommunications needs. They've been able to integrate their services into our accounting system, creating a seamless process that tracks expenses, corrects errors and helps us manage our telecommunications more effectively. Our average monthly savings are 24%."

- Robert Anspach, Mayor

Never face a phone bill alone again!

If you're tired of the hassles, confusion and expense of dealing with monthly phone bills, let us do it for you! At Grudi Associates, we know how to sort out complex business phone bills, correct errors and get you the credits you deserve. In addition, we're constantly looking for options and opportunities to improve your telecommunications package, saving you money and improving your service. So if you dread opening – and paying – those phone bills, contact us today. We can help.



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