

Voice & Data Services



Voice & Data

Through our strategic partnerships with the leading national and regional voice & data providers, Grudi Associates delivers innovative and cost-saving data, high-speed Internet access, and local and long distance solutions. We make it simple and efficient by providing a single point of contact for all your needs.

A Partner That Works For You

Grudi Associates can guide you through the maze of voice & data options and provide the right business solution. . .

Your Direct Connection—Grudi Associates works closely with leading local, regional and national carriers, saving you the time and hassle of meeting with many sales reps. Your Grudi account executive provides a single point of contact for all your needs.

Avoid Data Overload—Sorting out the complex, constantly evolving voice & data options can be daunting. We stay on top of the industry, so you don't have to.

Get the Most Out of Technology—Rapidly changing capabilities have created excellent opportunities to get more out of your voice & data package. Our people know what's available, the pros and cons, and how to implement it most effectively.

We Put the Pieces Together—Our experienced telecommunications specialists have the knowledge and expertise to design a voice & data solution that meets your business needs efficiently and cost effectively.

The Bottom Line—By being connected to industry leaders, we can offer the latest rate plans and promotions. By understanding your needs and available capabilities, we can deliver the best value.

Innovative Solutions—Grudi Associates will always keep you informed about industry developments that enable you to manage your business more economically and effectively.

Simplified Telecommunications—We make it easy to select, implement and maintain the optimal telecommunications package for your business.

There's only one place you can get Grudi Associates' comprehensive package of services, capabilities and benefits.

The Value Of Experience

We've been developing the right telecom solutions for our customers for well over a decade, so you can count on us to be there when you need us—today and in the future. That means a lot in an industry where the average sales rep only lasts one year.

Connecting You

Relationships That Connect

Our award-winning staff takes customer service to the next level by helping you communicate more efficiently, effectively and economically. Our focus is on long-term relationships, not one-time sales. Ask our current customers. We'll be happy to provide references!

Experience The Difference

At Grudi Associates, we understand that your voice & data needs don't end with the completion of our sale. That's why we provide a continuum of world-class service that starts with our first contact and extends through selection, implementation and support of your telecommunications services.

Before The Sale

Identifying Needs—We start with a free analysis of your current voice & data requirements, your existing services and your long-term needs.

Recommended Solutions—Next, we design and present the best options for meeting your needs, accommodating your specific situation, resources and preferences.

Selection Process—We will provide the facts, data, references and other resources you need to make the right selection, with confidence.

During Implementation

Installation and Setup —To avoid delays and ensure a smooth transition, we will take a hands-on approach to managing the installation of your telecom services.

Delivery—We will work with you, your vendor and our recommended carrier to ensure accurate delivery of services.

Complete Project Implementation Management—Our Enhanced and Managed Solutions Service Options offer complete project management and coordination of complex implementations and conversions of voice & data networks (contact Grudi Associates for details). The fee will be based on service plan.

After The Sale

Team Support—We make getting help easy with multiple channels of support from our representatives or directly from the carrier. We'll answer questions, provide support, share new items and capabilities, and assess your changing voice & data needs.

Immediate Answers—Our experienced customer service representatives can immediately answer most of your questions, without sending you to the provider.

Bill Auditing and Management—We offer tracking, corrections, updates and analysis of your bills through Grudi Associates Managed SolutionsSM for an additional fee.

MACDs and Help Desk—Moves, Adds, Changes, Service Disconnect and Inventory Management are available through our Enhanced and Managed Solutions Service Options. Secure on-line access to our web-based portal provides easy customer interface and status updates.

Big Picture Solutions—We can offer innovative solutions for integrating all your wireless, local, long distance, data and high-speed Internet systems.